



JORNADA SOBRE eBOOKS:

Plataformas de libros electrónicos: experiencias europeas



Wouter van der Velde eProduct manager eBooks Springer



Good Morning – Buenos Dias!

the language of science



Agenda





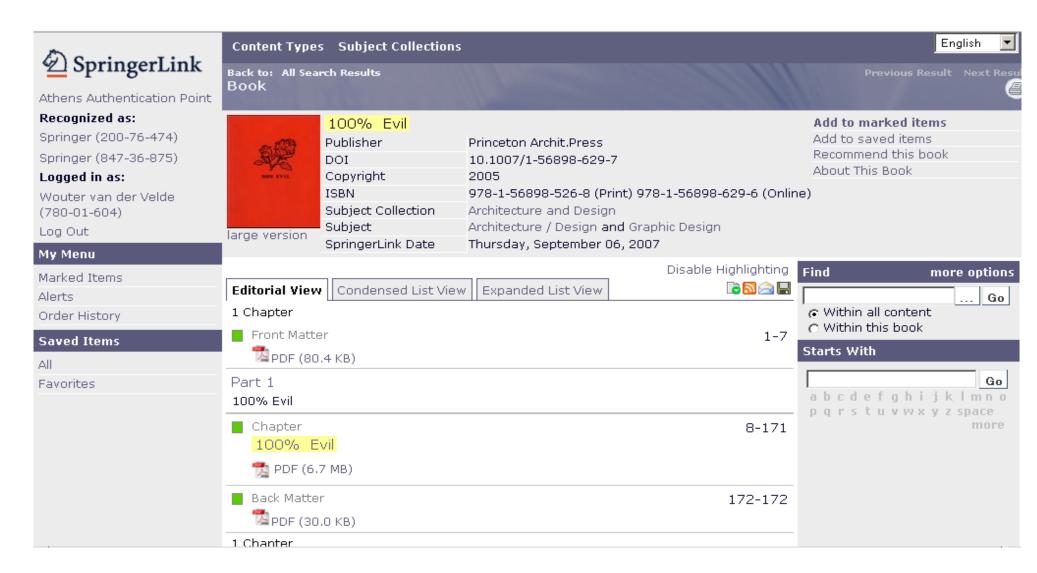
- What is an eBook?
- Perception of eBooks, and how are they used?
- Springer eBooks: business models and features.
- eBook usage and discoverability
- Innovations: eBook readers & MyCopy
- Summary & Conclusions

This is a Springer eBook

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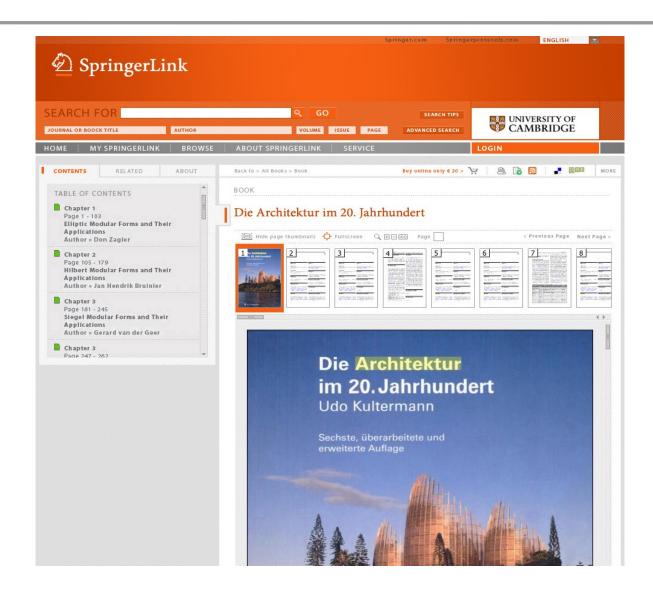
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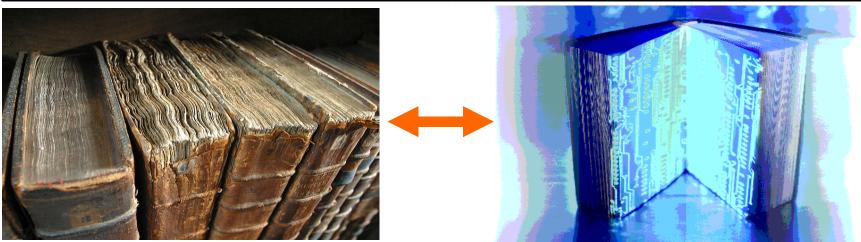
New features for eBooks:

- •"Look inside" the book
- Related content



eBooks vs Print Books – some differences

Print book	eBook
Availability depending to library opening hours	Available 24/7
1 copy can have 1 user at a time	1 "copy" can have multiple users at a time
Title can be found through catalog	Content can be found through fulltext search AND catalog
Easy for reading cover to cover	Reading from computer screen sometimes perceived as difficult

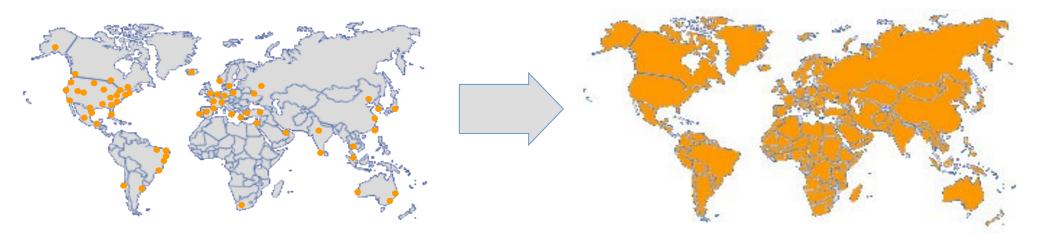


Paper subscription model

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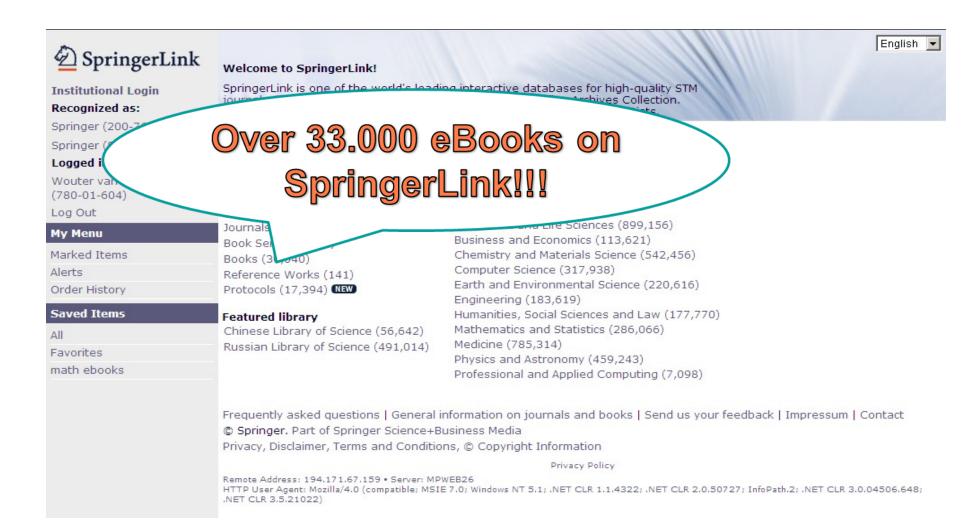


eBooks + print books = more research

Online database model

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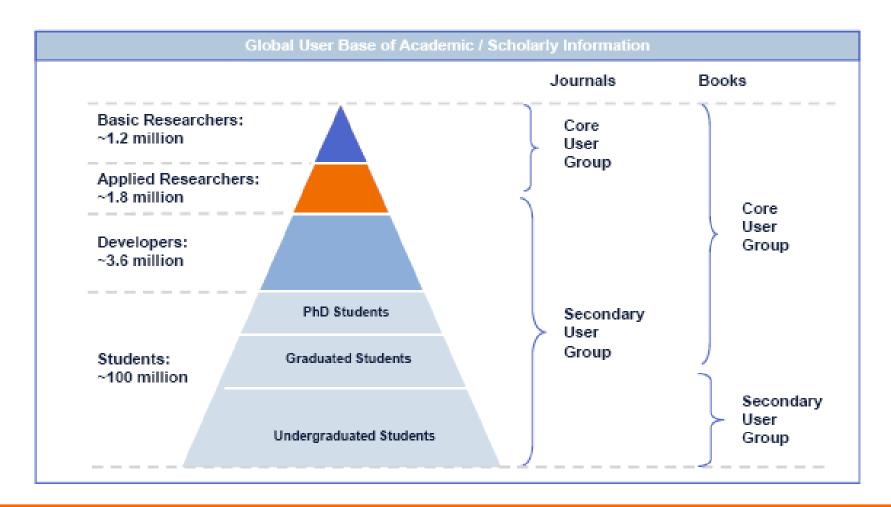
What do End Users say?

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- eBooks are great for research. Cover to cover: print rules User at university of Turku
- "The users must be gradually brought to accept them. That was our idea with the Springer offering, to take a big leap forward with the eBooks and try to make clear to people what possibilities eBooks offer" (University of Muenster library, Germany).
- "A large number of eBooks can be carried in a laptop, where transferring the print books is a real pain. Also if the computer screen is suitable, it doesn't give much difference with the print book. Of course, print books have different glamour, it's not quite right to compare them." user at JRD Tata Memorial Library in Bangalore



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Global User Base of Academic / Scholarly Information



"One needs to read books, before one can understand (scientific) journals"

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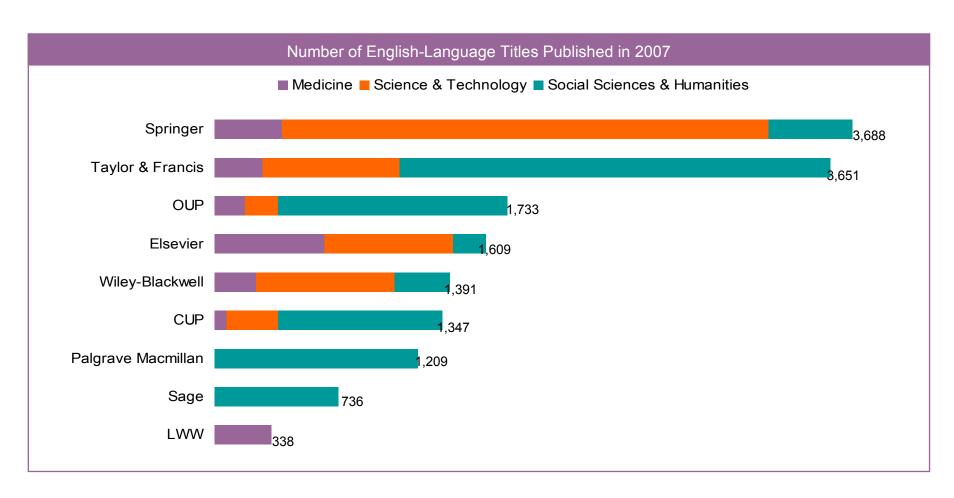
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Leading Academic & Scholarly Book Publishers

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(Data from www.puballey.com; if a book is published simultaneously in hard- and paperback editions, only the hardback edition was included)

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 - eReference Works
 - Handbooks and Major Reference Works
 - eBook Series
- · Organized into 13 Subject Collections

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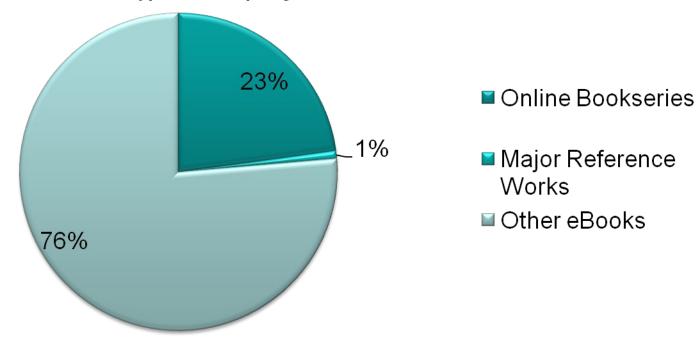


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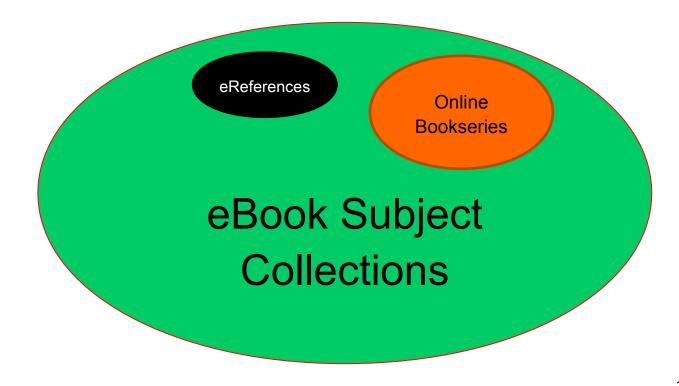
eBook content type within Springer eBook collection



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Springer eBook content

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- eReferences are part of eBook Subject Collections
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eBooks can be purchased in 13 annual Subject Collections

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2009 Springer eBooks	
2009 Springer eBook Collection	Number of
	Titles 09
Subject Collections	
Architecture and Design	30
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Business and Economics	205
Chemistry and Materials Science	180
Computer Science	725
Earth and Environmental Science	155
Engineering	395
Humanities, Social Science & Law	255
Mathematics and Statistics	350
Medicine	295
Physics and Astronomy	250
Professional Computing and applied Computing	160
Total	3370

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Key Features for Librarians

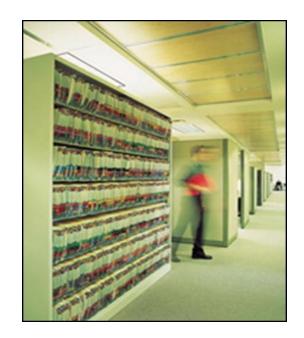
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Key Benefits for Librarians

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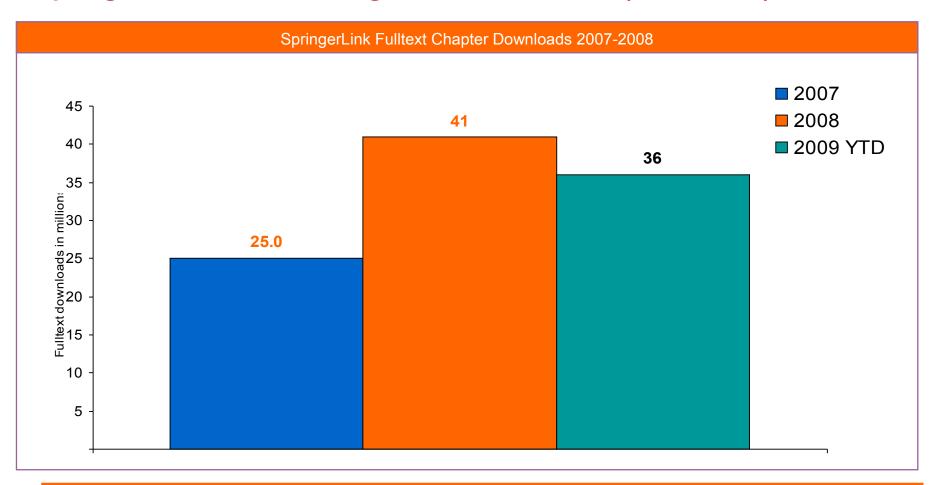


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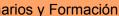


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Springer Link eBooks Usage Trend 2007-2009 (in millions)



Usage total in 2007: 25 million downloads Usage total in 2008: 41 million downloads Usage 2009 Jan-Aug: 36 million downloads





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Top 20 English Language Titles by Usage

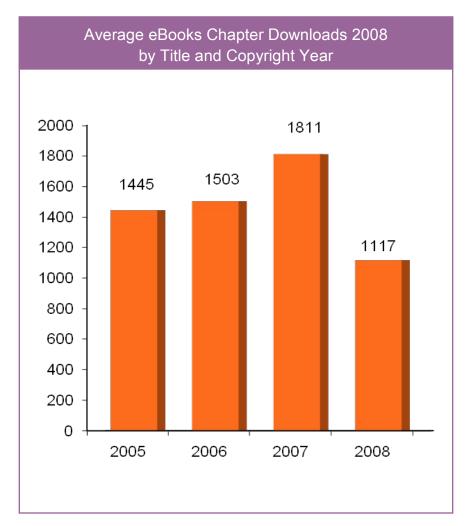
Top 20 by Downloads		
eBook Title	Downloads 2008	
The Prokaryotes	95,90	
Advanced Organic Chemistry	54,66	
Springer Handbook of Nanotechnology	54,10	
Trends in Partial Differential Equations of Mathematical Physics	48,36	
Name Reactions	40,44	
Springer Handbook of Experimental Fluid Mechanics	36,97	
Encyclopedia of Language and Education	33,02	
Bergey's Manual® of Systematic Bacteriology	29,47	
World Congress on Medical Physics and Biomedical Engineering 2006	29,36	
Handbook of Materials Modeling	27,56	
The Finite Element Method and Applications in Engineering Using Ansys®	26,33	
Springer Handbook of Atomic, Molecular, and Optical Physics	25,78	
Springer Handbook of Robotics	24,70	
Springer Handbook of Electronic and Photonic Materials	24,38	
Springer Handbook of Engineering Statistics	23,97	
Springer Handbook of Materials Measurement Methods	22,79	
Springer Handbook of Lasers and Optics	21,10	
More Math Into Latex	20,61	
Carbon Nanotubes	20,29	
Ceramic Materials (Multiple editions or volumes were summed up to one title)	20,10	

Usage by Copyright Years



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- Unlike for journals content, the age of book content seems not to play a very important role. Books from 2005 were used almost as frequently as books from 2006 and 2007.
- Books from 2008 were downloaded less often in 2008 since they were uploaded SpringerLink in the course of the year and were not available for the full twelve months.
- These data are quite consistent with data we see at Google Book Search. It seems that in an 'online search environment' the age of a book is only of minor importance.

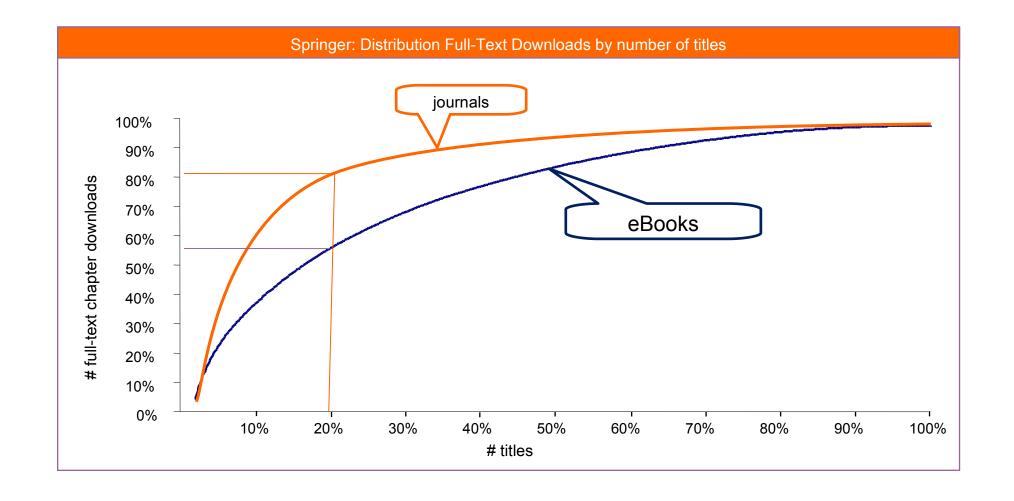


Distribution of Usage

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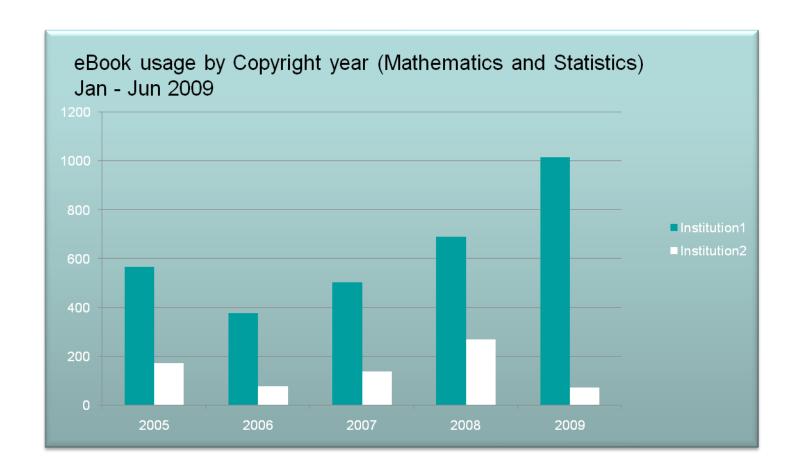


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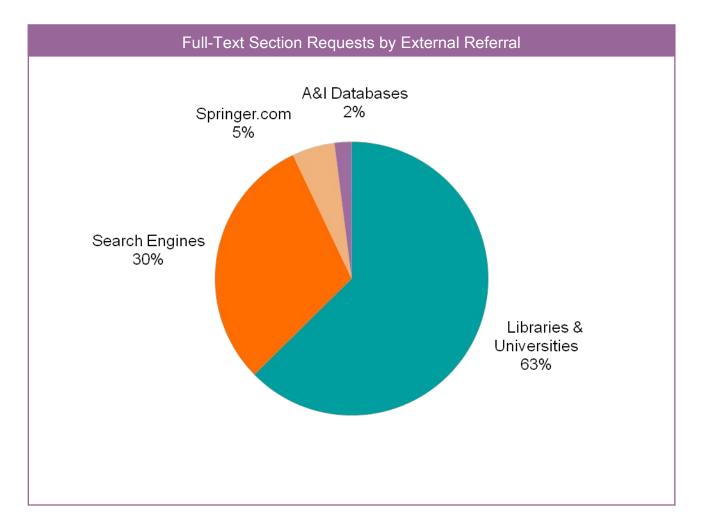
Case Study major Research Institution Europe

- Subject Collection Mathematics
- Older content still very popular
- Institution1 has 'above average' high usage for 2009 copyright year



Full-Text Section Requests by Visitor Referral

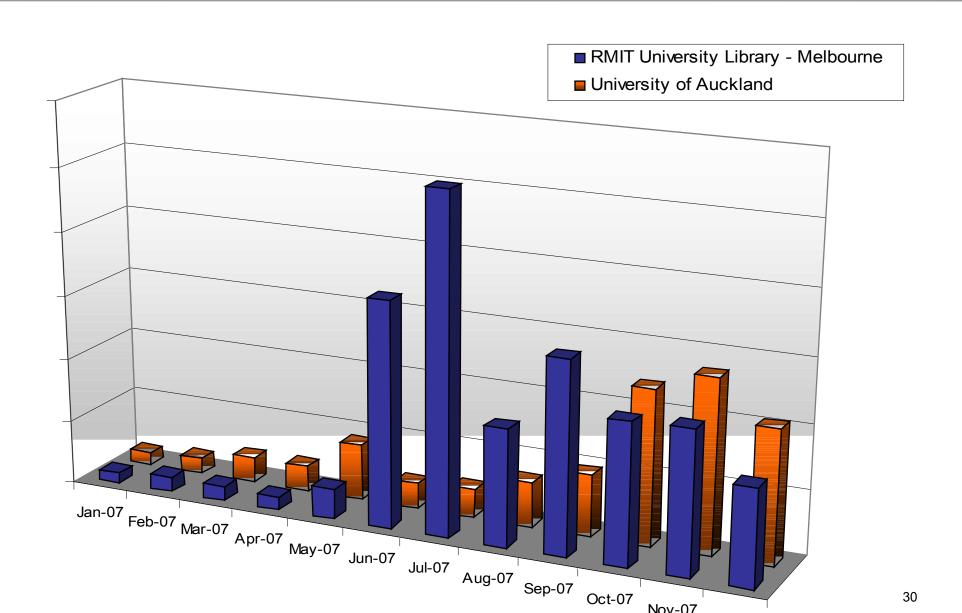






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Drivers of usage (The "MARC Effect") Continued...



MARC Records

- Option 1: Basic Springer MARC Records
 - Provided free
 - Available on www.springer.com/marc in UTF8 format
- Option 2: OCLC MARC Records for Springer eBooks
 - Collection Sets for a minimal fee
 - Download records using OCLC control numbers

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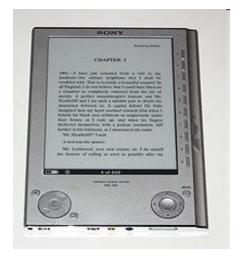
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eReaders – the future of reading?













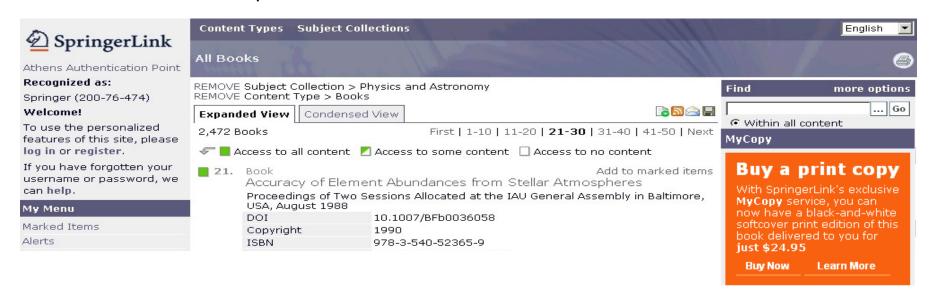


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Summary

- Springer eBooks Collection is:
 - Over 4000 new eBooks every year
 - 13 subject collections (English / Intl)
 - 100% DRM Free
 - Unlimited use: available 24/7
 - Fully Searchable
 - Full Ownership
- Highly used excellent ROI

Conclusions

- Springer eBooks Collection:
 - Well used (good Return on investment)
 - Well received by end-users
 - Exists next to print (MyCopy!)
 - Older content still very popular



Thank You! – Questions? Muchos Gracias!

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